

Microsoft® Business Solutions—Great Plains®

FOR DISTRIBUTION

Available to Promise

Empower your employees with the knowledge required to provide superior customer service. New inventory and order management capabilities help to keep information up-to-date about current and future quantities so you can ensure the right inventory is available at the right time, make and keep firm delivery promises, and boost profits.

MAXIMIZE YOUR NET PROFIT with information that helps you make the most efficient and effective use of inventory.

Item Number	Display U of M	Site ID	On Hand	Pending IV Receipts	Pending PO Receipts	Available	Free Forward	Released Mfg. Orders	Released POs	Sales Returns	Unalloc. Sales Orders	Sales Back Orders	Unalloc. Mfg. Compts	Current ATP
1004LG	Each	WAREHOUSE	10	0	0	10	0	0	0	0	0	0	0	10

Type	Document Number	Customer/Vendor ID	Customer/Vendor Name	Quantity In	Quantity Out	Date	Cumulative ATP
PREC	RCT1163			20	0	4/12/2007	10
IVA	00000000000000000035			10	0	4/21/2007	20

SERVE CUSTOMERS MORE EFFECTIVELY by quickly calculating the earliest date inventory can be delivered.

BENEFITS

Microsoft
Business
Solutions

Exceed customer expectations

Give customers firm promises of when a product is deliverable by calculating future availability dates based on existing commitments and quantities after satisfying commitments, thus eliminating the risk of stock-outs.

Take control of your inventory

Gain complete control over your inventory by knowing instantly how much of each product you have on hand, how much is committed, and how much is tied up unnecessarily in transactions that may never take place.

Give employees precise information

Make it easy for employees to work more productively with better access to vital information, such as accurate current and future inventory positions, and access to Available to Promise information from the Sales Order Processing window.

Get a complete view of your stock

Immediately see every unposted transaction for an individual product, whether real or simply anticipated.

Maximize your net profit

Avoid lost sales, backorders, dead inventory, and poor customer service with information that helps you make the most efficient and effective use of inventory and maximize your company's net profit.

See the future

Project how sales orders and deliveries are affected by delays and opportunities and revise inventory projections instantly, by drilling down to any transaction and making changes.

AVAILABLE WITH:



GREAT PLAINS



GREAT PLAINS STANDARD

Available to Promise



FEATURES OVERVIEW

Cumulative Availability to Promise (ATP)	Access forward-looking inventory projections that include outstanding sales and purchase orders, unposted inventory, bills of materials and manufacturing transactions, so accurate commitments to customers are made.
Calculate Earliest Ship Date	Quickly find the earliest date that a specific quantity of stock can be supplied to your customers while still meeting all existing commitments.
Complete Transaction Record	Automated system tracking through Bill of Materials, Sales Order Processing, Purchase Order Processing, and Inventory makes it easy to find every unposted transaction that will affect inventory.
Rolling Inventory Balance	Produce a running projected inventory balance with complete statistics on real and projected sales, as well as the sequence of anticipated delivery, to provide the most current information to your customers and employees.
Accurate Promise of Delivery	Show customers and employees the impact of promising immediate delivery if inventory appears to be committed, as well as project how sales orders will be affected if purchase receipts are delayed.
Product Summary	Make strategic inventory decisions with an easy-to-read summary of every possible inventory total related to the item, including future and provisional orders not yet allocated.
Drill-Down and Update	Drill down to any transaction listed and see a revised inventory projection when you amend product quantities or delivery dates.
Full and Seamless Integration	Maintain and enhance your existing inventory database with a solution built on Microsoft® SQL Server™ technologies, designed to mesh seamlessly with other Microsoft Business Solutions applications.
Visibility to ATP in Sales Transaction Entry	Access ATP information while completing sales orders, including: <ul style="list-style-type: none">• Access and view data from the Inventory Inquiry menu, and the Sales Transaction Entry, Sales Item Detail Entry, Sales Quantity Shortage Options, Sales Item Quantity Distribution Entry, Item Transaction Entry, Item Transfer Entry, and Item Lookup windows.• Use new fields to get a more accurate view of ATP quantity data, such as quantity as of the user date.• Update the Sales Order Processing window information with the sales line's Site ID and Requested Ship Date with data from the ATP window.